



Company Profile 2020

ABOUT US

Established in 1975 T&G is one of Europe's leading suppliers of everyday kitchen essentials. Whatever you buy, you can trust that it represents value in every sense.

The T&G mission is to design, produce and responsibly source, exceptional quality products that withstand the demands of real life.

T&G was formed by two partners in 1975, with one of the partners still Managing Director today; it is very much a family run business. Starting with a small range of pinewood kitchen products from Portugal, the range quickly developed and by 1979 they had the largest range of domestic woodware available in the UK.

Based in Portishead, Bristol, United Kingdom T&G's core business is to design and produce for the home, export, retail and catering

markets. Domestic woodware products, the original material, remain a large part of the T&G enterprise. As demand for T&G quality grew new product areas were developed with pepper, salt and spice mills becoming an important part of the range incorporating CRUSHGRIND® "The World's Best Grinder". All peppermills use ceramic grinders with the T&G website providing further information www.tg-woodware.com.

Ethos

T&G has built its reputation on quality-quality of product, quality of service and value for money. By and large, in life you get what you pay for; this is absolutely the case with T&G- "Form, Function and Affordability."

"The T&G'S mission is to design, produce and responsibly source, exceptional quality products that withstand the demands of real life."



GREEN CREDENTIALS

T&G has an Environmental Policy Statement, so important in this modern world. Many of the T&G wooden products carry the FSC® (Forest Stewardship Council) mark. In this ever changing world, it is now, more than ever, important to nurture our resources. T&G were one of the first UK housewares companies to gain FSC® certification and having held this continuously since 1999, the FSC® logo on our products provides the customer with an independent guarantee that the forest is managed according to agreed social, environmental and economic standards.

T&G have within their ranges over 60 products that promote their green credentials. As the FSC® market continues to expand T&G are able to bring you ethical products that are stylish and competitively priced, resulting in an offer to the consumer that is socially and morally right.

'Help make a wave of change!'
- T&G are now supporting Plastic Oceans UK to raise awareness of the plight of plastic in our oceans. T&G make a donation to Plastic Oceans UK from the sale of products from the 'Ocean' range to support this important charity.



Look
for FSC®
Certified
Products

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TEAM T&G!



T&G employ approximately 45 people many of whom have been with T&G for over 30 years. Each department has dedicated people who are specialised in the planning and preparation required for the departmental activities. T&G are not infallible but they all work hard to ensure all customers (trade and consumers) needs are given the utmost priority. If T&G don't know, they will find out.

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FOLLOW US



MARKETING & STRATEGY

The way T&G style and present products is important, so the T&G brand has developed considerably over the last few years. Considerable investment in the consumer press and media in the UK over the past few years has led to commensurate success over brand recognition. This is now being developed for export with innovative ways to attract the consumer to the exposure to T&G products. Nearly every product is branded with the T&G logo so the consumer can identify T&G quality products. T&G's marketing department can also offer merchandising stands for Wooden Utensils, Cutting Boards and pepper mills which have become the industry standard for these products. There is also Point of Sale material to give the consumer information and a reason to choose T&G products.



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PRODUCTS & DESIGN

Today, T&G offer in the region of 600 products. Working with various materials from ceramic, vintage style wireware, FSC® certified cork and of course, Hevea, Oak, Acacia, Rustic Acacia and FSC® certified Beech woods to ensure that their products are made from the most suitable material. In recent years T&G have introduced Ceramics into their ranges, proving to be an exciting and popular decision.

Hygiene, Care and Protection
T&G have created and pioneered a considerable amount of information to inform both the trade customer and consumer on how to look after T&G quality products. All information is available on the T&G website www.tg-woodware.com.

In addition, there is detailed information on "The Microbiology of Wooden Cutting Boards for Food Safety". The fact that there are mechanisms within wood that inhibit the growth of bacteria in wooden cutting boards thereby making them safe, both domestically and commercially. A full report is available from T&G.



DESIGN

Only the best ingredients are used when designing and developing T&G products. T&G believes in better and are continually pushing the boundaries to create on trend, practical, quality products. The Japanese call it “Kaizen”; T&G call it “Continuous Improvement”.

All T&G products start from a blank sheet of paper, developing and creating every product to ensure that it is the best that it can be. T&G cannot emphasise how much care and attention goes into

designing and manufacturing their products and how much they obsess about every detail. T&G is committed to bringing quality, style and new ideas to the fore. Priding themselves on the creative mix of materials and how these are adapted to give an exciting look and feel to all their products. T&G work hard over a 6-18 month period to produce between 150 to 250 new and upgraded products each year. Unlike most Housewares companies T&G do not buy other brands, the brand is T&G. Currently T&G have successfully embraced the “Vintage” look

with contemporary interpretations of styles from the 1950’s and 1960’s. T&G continue to lead the market with their ever-expanding selection of premium styled mills. The first company to offer a “Lifetime mechanism Guarantee” and the first to offer the new ceramic mechanisms. Within this area T&G are market leaders in offering the Crushgrind® mechanism for stylish stainless steel, advanced acrylic and FSC® certified beech approved wood mills. Throughout the mill collections there is choice for everyone from Dynamic to Traditional.

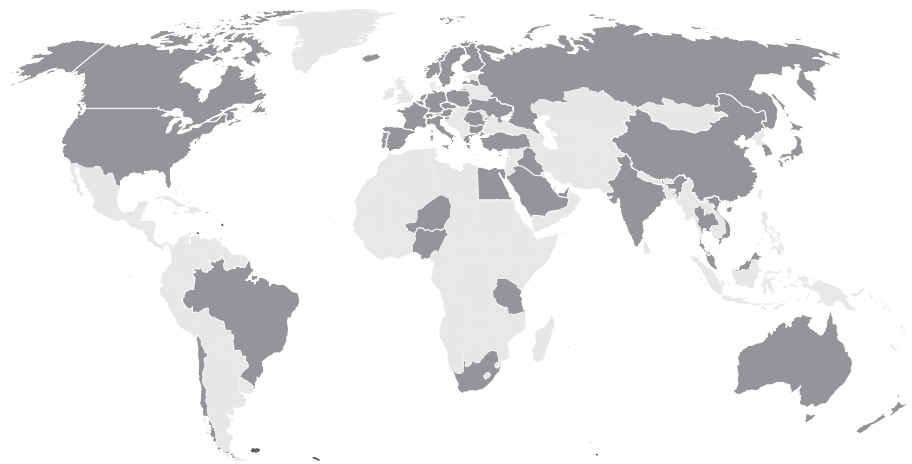


TRADE SHOWS

T&G exhibit at various trade shows within the UK, details on the T&G website. T&G also exhibit at Ambiente, Frankfurt- The House and Homeware show.



T&G would also be pleased to welcome visitors to the Portishead, Bristol showroom.



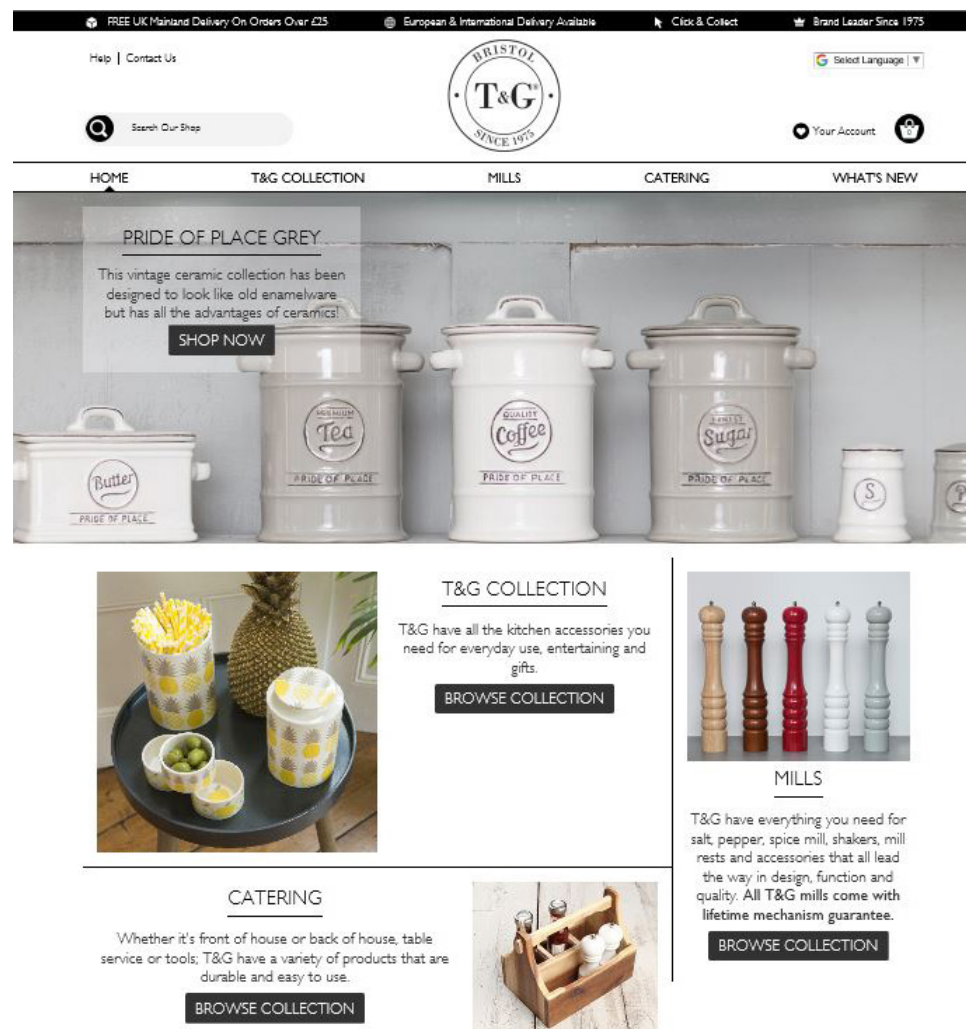
● Countries T&G Export to

53 COUNTRIES WORLDWIDE

NORTH AMERICA USA Canada	EUROPE Austria Azerbaijan Belgium Bulgaria Cyprus Czech Republic France	Finland Germany Greece Iceland Ireland Italy Latvia Luxembourg	Malta Netherlands Norway Poland Portugal Romania Russia Slovenia	Spain Sweden Switzerland Turkey Ukraine	Tanzania MIDDLE EAST Dubai Egypt India Kuwait Saudi Arabia Lebanon	ASIA China Japan Malaysia Thailand Singapore South Korea	Vietnam OCEANIA Australia New Zealand
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WEBSITE

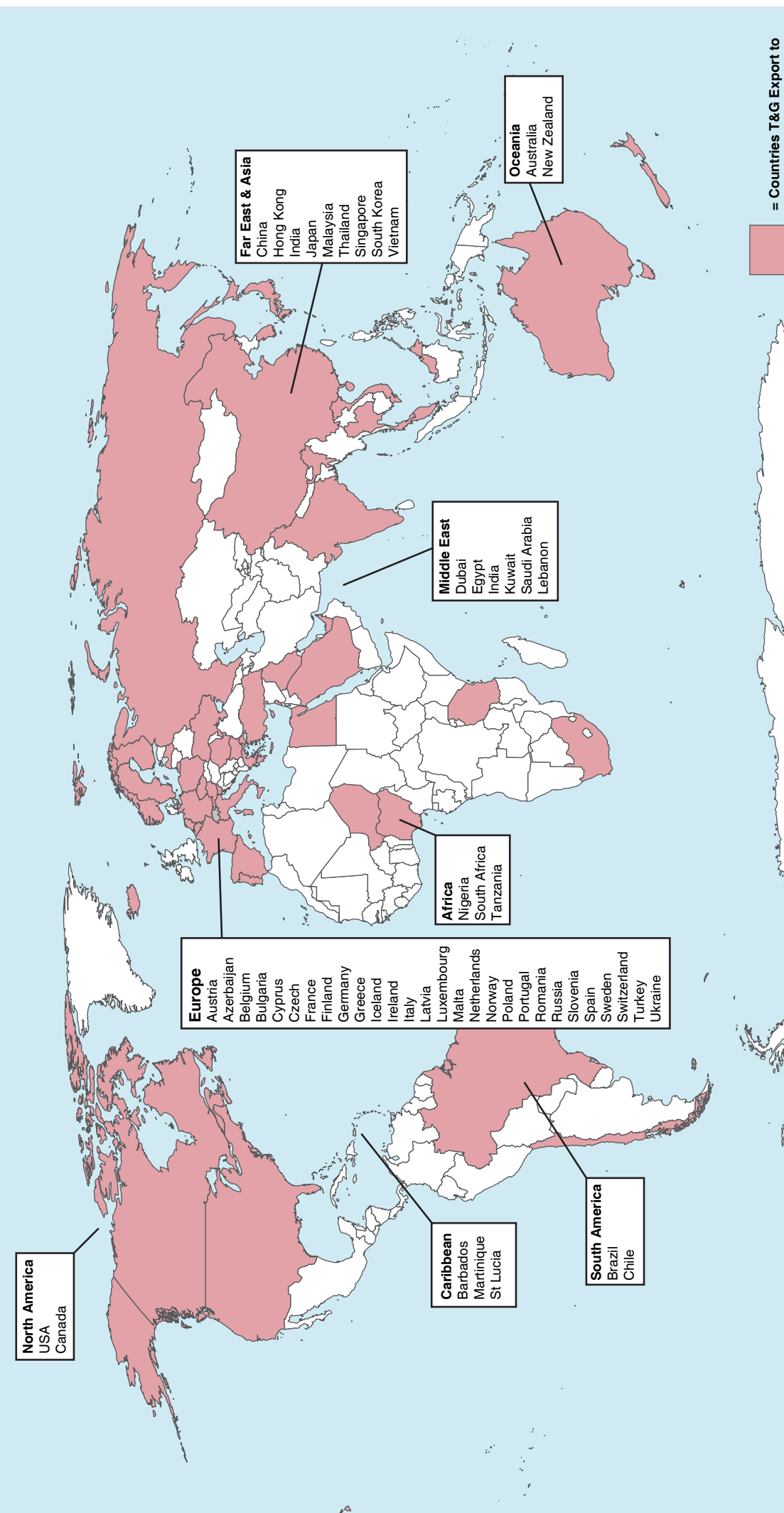
T&G have a brilliant website allowing customers to browse new products, current ranges and look at detailed information on care and use. There are also many testimonials to the integrity of customer service to consumers. The website is informative and interactive with the latest news on the company as well as product featured through the T&G Blog. T&G also have a series of “You Tube” videos to help customers with product training, please take a look at the T&G website www.tg-woodware.com.



EXPORT

T&G export to more than 53 countries supplying specialist independent cookshops, leading department stores and also major high street retailers. The preferred route to market to supply export customers is via Distributors. Working closely with their team of distributors, agents and retailers T&G extend their distribution into the wider international market, with the United States adding considerable growth.

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