

ABOUT US

Established in 1975 T&G is one of Europe's leading suppliers of everyday kitchen essentials and gifts. Whatever you buy, you can trust that it represents value in every sense.

T&G's mission is to design, produce and responsibly source, exceptional quality products that withstand the demands of real life.

T&G started out as a woodware company and has transformed into a lifestyle brand with quality and beautiful design at the heart of everything we do.

T&G was formed by two partners in 1975, with one of the partners still Managing Director today; it is very much a family run business. Starting with a small range of pinewood kitchen products from Portugal, the range quickly developed and by 1979 they had the largest range of domestic woodware available in the UK.

Based in Portishead, Bristol. United Kingdom T&G's core business is to design and produce for the home, export, retail and catering markets. Domestic woodware products, the original material, remain a large part of the T&G enterprise. As demand for T&G quality grew new product areas were developed with pepper, salt and spice mills becoming an important part of the range incorporating CRUSHGRIND® ."The World's Best Grinder". All peppermills use ceramic grinders with the T&G website providing further information tg-woodware.com

ETHOS

T&G has built its reputation on quality-quality of product, quality of service and value for money. By and large, in life you get what you pay for, this is absolutely the case with T&G-"Form, Function and Affordability.



OUR SUSTAINABLE FUTURE

We recognise the importance of an Environmental Policy. Environmental concerns are central to T&G as our product range is predominantly wood. Our policy is to try to ensure that all T&G products are manufactured from timbers sourced from well-managed and sustainable forests and plantations. "Timber is a precious resource in terms of both its own life and the diverse flora and fauna it supports. T&G pay particular attention to the products we manufacture and buy, their sustainability and suitability for our increasingly environmentally concerned customers and consumers."

WE'RE FSC® CERTIFIED

T&G have held FSC® certification since 1999, and the FSC® logo on our products provides you the customer with an independent guarantee that the forest is managed according to agreed social, environmental and economic standards.

Over 80 of our products are certified according to the FSC® principles. Please look for the FSC® logo against certified products in our catalogues and on our website. FSC® is T&G's commitment to making a difference.



WE'RE SUPPORTING OCEAN GENERATION

T&G are supporting
Ocean Generation to raise
awareness of the plight of
plastic in our oceans.
T&G make a donation to
Ocean Generation from the
sale of all products from our
'Ocean' and soap dish ranges.
www.Oceangeneration.org

TEAM T&G!



T&G employ approximately 35 people many of whom have been with T&G for many years. Each department has dedicated people who have experience, knowledge and are specialised in the planning and preparation required for each departmental activity. T&G are not infallible but we all work hard to ensure all customers (trade and consumers) needs are given the utmost priority. If we don't know, we will find out.

MARKETING & STRATEGY

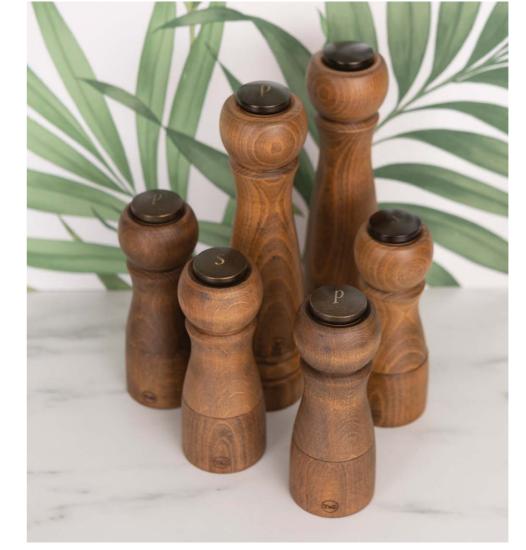
The way T&G style and present products is important, so the T&G brand has developed considerably over the last few years. Considerable investment in the consumer press and media in the UK over the past few years has led to commensurate success over brand recognition. Social media channels have also grown and T&G have an exciting community of followers. This is now being developed for export with innovative ways to attract the consumer to the exposure of T&G products. Nearly every product is branded with the T&G logo so the consumer can identify T&G quality products. T&G's marketing department can also offer merchandising stands for Wooden Utensils, Cutting Boards and peppermills which have become the industry standard for these products. Point of sale material is available to customers as are You Tube videos to watch, informing customers about the reasons to choose T&G products.











PRODUCTS & DESIGN

T&G offer in the region of 500 products. Working with various materials from ceramic, vintage style wireware, FSC® certified cork and of course, Hevea, Oak, Acacia, Rustic Acacia and FSC® certified Beech woods to ensure that their products are made from the most suitable material.

T&G have created and pioneered a considerable amount of information on hygiene, care and protection of T&G products to inform both trade customer and consumer on how to look after T&G quality products. All information is available on the T&G website tg-woodware.com

In addition, there is detailed information on "The Microbiology of Wooden Cutting Boards for Food Safety". The report details findings about mechanisms within the wood that inhibit the growth of bacteria in wooden cutting boards thereby making them safe, both domestically and commercially. A full report is available from T&G on request.



DESIGN

Only the best ingredients are used when designing and developing T&G products. T&G believes in better and are continually pushing the boundaries to create on trend, practical, quality products. The Japanese call it "Kaizen"; T&G call it "Continuous Improvement".

All T&G products start from a blank sheet of paper, developing and creating every product to ensure that it is the best that it can be.T&G cannot emphasise how much care and attention goes into

designing and manufacturing their products and how much they obsess about every detail.T&G is committed to bringing quality, style and new ideas to the fore. Priding themselves on the creative mix of materials and how these are adapted to give an exciting look and feel to all their products.T&G work hard over a 6-18 month period to produce between 150 to 250 new and upgraded products each year. Unlike most Housewares companies T&G do not buy other brands, the brand is T&G.

T&G continue to lead the market with their everexpanding selection of premium styled mills. The first company to offer a "Lifetime mechanism Guarantee" and the first to offer ceramic mechanisms on ALL mills. Within this area T&G are market leaders in offering the Crushgrind® mechanism for stylish stainless steel, advanced acrylic and FSC® certified beech approved wood mills. Throughout the mill collections there is choice for everyone from Dynamic to Traditional.





TRADE SHOWS

T&G exhibit at various trade shows within the UK, details on the T&G website. T&G also exhibit at Ambiente, Frankfurt, Germany - The House and Homeware show.



T&G would also be pleased to welcome visitors to the Portishead, Bristol showroom.

Please contact sales@tg-woodware.com to make an appointment.



Countries T&G Export to

53 COUNTRIES WORLDWIDE

NORTH AMERICA Canada

SOUTH **AMERICA** Brazil

Austria Azerbaijan Belgium Bulgaria Cyprus Republic

EUROPE

Finland Germany Greece Iceland

Netherlands Norway Poland

Portugal

AFRICA South Africa

Turkey

MIDDLE **EAST** Dubai Egypt

Saudi Arabia

ASIA China Japan Malaysia

Singapore South Korea CARIBBEAN Barbados

Australia

OCEANIA

New Zealand

EXPORT

T&G export to more than 53 countries supplying specialist independent cookshops, leading department stores and also major high street retailers. The preferred route to market to supply export customers is via Distributors. Working closely with their team of distributors, agents and retailers T&G extend their distribution into the wider international market. with the United States adding considerable growth.

WEBSITE

T&G have a website allowing customers to browse new products, current ranges and look at detailed information on care and use. There are also many testimonials to the integrity of customer service to all. The website is informative and interactive with the latest news on the company as well as product featured through the T&G Blog.T&G also have a series of "You Tube" videos to help customers with product training, please take a look at the T&G website tg-woodware.com.

